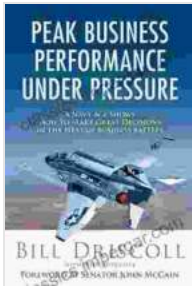


Navy Ace Shows How To Make Great Decisions In The Heat Of Business Battles



Peak Business Performance Under Pressure: A Navy Ace Shows How to Make Great Decisions in the Heat of Business Battles by Andrew Robarts

★★★★☆ 4.5 out of 5

Language : English
File size : 867 KB
Text-to-Speech : Enabled
Screen Reader : Supported
Enhanced typesetting : Enabled
Word Wise : Enabled
Print length : 230 pages



In the high-stakes world of business, making the right decision can mean the difference between success and failure. But how do you make great decisions when the pressure is on and time is of the essence?

For former Navy ace and decorated combat veteran Captain Dale Snodgrass, the answer lies in the lessons he learned in the cockpit of an F/A-18 fighter jet. In his new book, *Decision Points: A Navy Ace's Guide to Making Great Decisions In Business and Life*, Snodgrass shares his hard-won strategies for making clear-headed, decisive decisions under extreme pressure.

Drawing on his own experiences as a fighter pilot, Snodgrass identifies the five key elements of effective decision-making:

1. **Gather the facts.** Before you can make a decision, you need to have all the relevant information. This means gathering data from a variety of sources and taking the time to analyze it carefully.
2. **Identify your options.** Once you have all the facts, it's time to identify all of your possible options. This may seem like a daunting task, but it's important to take the time to think through all of your choices.
3. **Assess the risks and benefits.** Once you have identified your options, it's time to assess the risks and benefits of each one. This means weighing the potential outcomes of each decision and making a judgment about which one is the best.
4. **Make a decision.** Once you have assessed the risks and benefits, it's time to make a decision. This is the most difficult step, but it's also the most important. Don't overthink it, just make a decision and stick to it.
5. **Take action.** Once you have made a decision, it's time to take action. This means implementing your decision and seeing it through to completion.

Snodgrass emphasizes that decision-making is a skill that can be learned and improved over time. By following the five steps outlined above, you can make better decisions in all aspects of your life, both personal and professional.

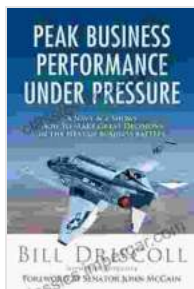
Decision Points is a must-read for anyone who wants to make better decisions in the heat of business battles. Snodgrass's clear, concise writing style and engaging storytelling make this book a valuable resource for anyone who wants to improve their decision-making skills.

About the Author

Captain Dale Snodgrass is a former Navy ace and decorated combat veteran. He flew over 100 combat missions in the F/A-18 fighter jet, including 35 over Iraq and Afghanistan. He is the author of the book *Decision Points: A Navy Ace's Guide to Making Great Decisions In Business and Life*.

Snodgrass is a highly sought-after speaker and consultant on leadership and decision-making. He has worked with a variety of organizations, including Fortune 500 companies, government agencies, and non-profit organizations.

Snodgrass is a graduate of the United States Naval Academy and the Harvard Business School. He is a member of the Navy League of the United States and the American Legion.



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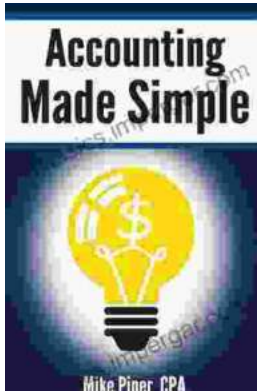
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